

August 20, 2015

Dear Colleagues:

After a truly great FY2015 we are now a full month through FY2016. It is really amazing how time moves on so fast.

I want to thank everyone for their work in the just completed fiscal year. The collective work of the CVB and our partners set a new record number of definite room nights of business booked at 372,088. In comparing this to the "fair share" projections by Dr. George Fenich in his Destination Attractiveness Model study of 358,931 we beat the target by over 13,000 room nights. Certainly being able to bring Legal Shield back and adding the Arabian Youth Championships were 2 of numerous factors in helping set this new record. These events and more are examples of the cooperative nature of booking business in Oklahoma City.

And in this report you will see a good start to the 2016 fiscal year. A new long distance world triathlon will be held in OKC in September 2016 bringing runners from around the world and thousands of room nights to OKC. Once again our penchant for sports of all types shows how successful we can be in a variety of market segments. And our pipeline for business continues to be filling up as we currently have over 150 outstanding leads representing over 292,000 potential future room nights. Oklahoma City continues to be a popular destination and the hard work of our entire industry makes it happen.

Over the next several months there will be much more exciting news. Construction is moving well on the new whitewater center At the Boathouse District and the new Expo Hall at State Fair Park. We will begin to see more work on the new boulevard and in 2016 on the modern streetcar system. The Adventure District is moving forward with plans for a Business Improvement District and exciting opportunities will emerge there. And more things will be coming.

OKC continues to do well even with the challenges from the international oil and gas situation. We have a role to play in the economic well-being of the city and our industry is doing a great job of leading in a positive way. Let's keep the ball rolling.

Have a great month!

Kindest regards,

Michael Carrier President



Industry Report July 2015

Oklahoma City Convention & Visitors Bureau
123 Park Avenue
Oklahoma City, OK 73102
1.800.225.5652
www.visitokc.com

OKLAHOMA CITY HOSPITALITY INDUSTRY REPORT

Should you have any questions regarding the information contained in this report, please contact the appropriate department head. General questions about the e-mailing format or an updated e-mail address should be directed to Melita Brown at (405)297-8926 or mbrown@visitokc.com

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Convention Sales Department

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Johnny Danrich	jdanrich@visitokc.com	Director of Sales & Services	405-297-8952
Sue Hollenbeck	shollenbeck@visitokc.com	Director of Sports Business	405-297-8909
Jennifer Breedlove	jbreedlove@visitokc.com	Manager of Sports Business	405-297-8910
Donna Wilson	dwilson@visitokc.com	Senior Conv. Sales Manager	405-297-8907
Ginger Thompson	gthompson@visitokc.com	Convention Sales Manager	405-297-8979
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Ashley Armstrong	<u>aarmstrong@visitokc.com</u>	Director of Convention Services	405-297-8938
Erin Randall	erandall@visitokc.com	Convention Services Manager	405-297-8915
Melita Brown	mbrown@visitokc.com	Convention Sales Coordinator	405-297-8926

Tourism Sales Department

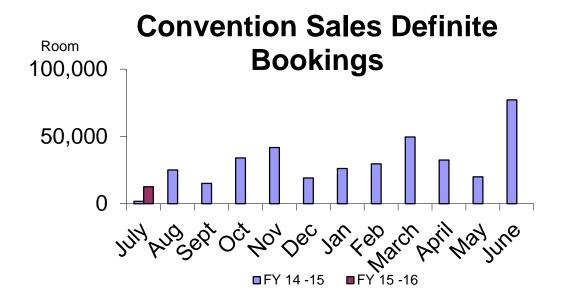
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Communications Department

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Caleb Adam Everett	ceverett@visitokc.com	Multimedia Content Manager	405-297-8980

Marquee Events

Mike Carrier	mcarrier@visitokc.com	CVB President/ Marquee Event Developm	ent 405-297-8960
Deb Shumate	dshumate@visitokc.com	Executive Assistant	405-297-8960



	Totals	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June
FY 14 -15	372,088	1,844	25,104	15,160	34,042	41,707	19,216	26,142	29,595	49,619	32,483	20,033	77,143
FY 15 -16	12,575	12,575	0	0	0	0	0	0	0	0	0	0	0

Convention Sales Department Complete Detail Report From 07/01/2015 to 07/31/2015

Definite Bookings

Definite Bookings						
Agricultural, Commodities, Food/Food Products	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
National Livestock Producers Association - 2015 Graduate Institute of Management NLPA	National	08/12/2015 - 08/15/2015	50	20	47	DW
HQ Hotel: Hilton Garden Inn Oklahoma Cit	y - Bricktown					
Texas Longhorn Marketing Alliance - Longhorn World Championship 2015 HQ Hotel: Sheraton Hotel Oklahoma City I	National Downtown	10/20/2015 - 10/25/2015	500	80	232	DW
Agricultural, Commodities, Food/Food Products - 2			550	100	279	
Athletic & Sports/Recreation	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Oklahoma Secondary School Activities Association (OSSAA) - State Fall Baseball Championships - Class A & B 2015	State	10/08/2015 - 10/10/2015	2,800	300	600	ЈВ
HQ Hotel: Various Hotels						
Oklahoma Secondary School Activities Association (OSSAA) - Class B - 3A Fast Pitch Softball State Championships 2015 HQ Hotel: Various Hotels	State	10/08/2015 - 10/10/2015	2,500	400	800	JВ
International Softball Federation (ISF) - International Softball Federation - 2015 Congress	International	10/10/2015 - 10/17/2015	150	70	378	SH
HQ Hotel: Renaissance Oklahoma City Cor	vention Center	- Hotel				
Oklahoma Secondary School Activities Association (OSSAA) - OSSAA 4A-6A Fast Pitch Softball State Championships 2015 HQ Hotel: Various Hotels	State	10/15/2015 - 10/17/2015	3,000	200	500	JB
Amateur Softball Association - 2016 JO (Junior Olympic) Workshop	National	02/04/2016 - 02/07/2016	120	95	290	SH
HQ Hotel: Embassy Suites Oklahoma City	Downtown/Med	dical Center				
Big 12 Conference - Big 12 Baseball Championship 2016	Regional	05/25/2016 - 05/29/2016	2,500	285	1,633	SH
HQ Hotel: Renaissance Oklahoma City Cor	ivention Center	Hotel				
Friends of Multisport, Inc ITU Long Distance World Triathlon	International	09/21/2016 - 09/25/2016	5,000	2,500	7,000	ЈВ
HQ Hotel: Various Hotels						
Athletic & Sports/Recreation - 7			16,070	3,850	11,201	
Corporate	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Express Employment Professionals - CEO Roundtable Meeting 2015 HO Hotel: Renaissance Oklahoma City Cor	National	10/11/2015 - 10/16/2015	12	12	50	DW
,						
Express Employment Professionals - Leadership Training OCT HQ Hotel: Renaissance Oklahoma City Cor	National Ivention Center	10/20/2015 - 10/23/2015 Hotel	40	40	120	DW
Corporate - 2			52	52	170	
Government, Public Administration	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
University of Central Oklahoma - South Central Society for Eighteenth-Century Studies	Regional	02/24/2016 - 02/27/2016	100	60	210	DW
HQ Hotel: Skirvin Hilton Oklahoma City						
International Registration Plan, Inc 2016 IRP Annual Meeting HQ Hotel: Skirvin Hilton Oklahoma City	International	05/01/2016 - 05/06/2016	170	154	491	GT

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Government, Public Administration - 2			270	214	701	
Military Reunions	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Berlin Airlift Veterans Association - 2015 Annual Reunion HQ Hotel: The Tower Hotel Oklahoma City	National	09/30/2015 - 10/04/2015	80	51	204	GT
Military Reunions - 1			80	51	204	
Scientific, Engineering, Technical, Computers	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Univ of Southern CA Viterbi School of Engineering - DEN@Viterbi Information Session	Regional	07/22/2015 - 07/22/2015	15	0	0	МВ
HQ Hotel: Skirvin Hilton Oklahoma City						
Scientific, Engineering, Technical, Computers - 1			15	0	0	
State Assn	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Red Cross Constantine of Oklahoma - 2015 Annual Meeting	State	09/11/2015 - 09/12/2015	120	10	20	GT
HQ Hotel: Crowne Plaza Oklahoma City			120	10	20	
State Assn - 1			120	10	20	
	Scope	Count	Attend	Peak Rooms	Room Nights	
	International	3	5,320	2,724	7,869	
	National	6	802	298	943	
	Regional	3	2,615	345	1,843	
Total # of Defini	State	4 Totals:	8,420 17,157	910 4,277	1,920 12,575	
Sales Leads						
Sales Leads Agricultural, Commodities, Food/Food Products	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Agricultural, Commodities, Food/Food	Scope International	Meeting Dates 02/11/2016 - 02/15/2016	Attend 200	Peak Rooms	Room Nights	Sales Manager
Agricultural, Commodities, Food/Food Products National Reining Horse Association - Winter Meeting American Fisheries Society - Southern Division - Oklahoma Chapter of the American Fisherier Society-OKlahoma		-				-
Agricultural, Commodities, Food/Food Products National Reining Horse Association - Winter Meeting American Fisheries Society - Southern Division - Oklahoma Chapter of the American Fisherier Society-OKlahoma	International	02/11/2016 - 02/15/2016	200	66	129	DJ
Agricultural, Commodities, Food/Food Products National Reining Horse Association - Winter Meeting American Fisheries Society - Southern Division - Oklahoma Chapter of the American Fisherier Society-Oklahoma Natural Resources Conference 2017 Agricultural, Commodities, Food/Food	International	02/11/2016 - 02/15/2016	200	66	129 222 351	DJ
Agricultural, Commodities, Food/Food Products National Reining Horse Association - Winter Meeting American Fisheries Society - Southern Division - Oklahoma Chapter of the American Fisherier Society-OKlahoma Natural Resources Conference 2017 Agricultural, Commodities, Food/Food Products - 2 Athletic & Sports/Recreation South Lakes Soccer Club - 12th Annual	International National	02/11/2016 - 02/15/2016 01/25/2017 - 01/27/2017	200 200 400	66 161 227	129 222 351	DJ
Agricultural, Commodities, Food/Food Products National Reining Horse Association - Winter Meeting American Fisheries Society - Southern Division - Oklahoma Chapter of the American Fisherier Society-OKlahoma Natural Resources Conference 2017 Agricultural, Commodities, Food/Food Products - 2 Athletic & Sports/Recreation South Lakes Soccer Club - 12th Annual Cosmos Cup Oklahoma Secondary School Activities Association (OSSAA) - Class B - 3A Fast	International National Scope	02/11/2016 - 02/15/2016 01/25/2017 - 01/27/2017 Meeting Dates	200 200 400 Attend	66 161 227 Peak Rooms	129 222 351 Room Nights	DJ DW Sales Manager
Agricultural, Commodities, Food/Food Products National Reining Horse Association - Winter Meeting American Fisheries Society - Southern Division - Oklahoma Chapter of the American Fisherier Society-OKlahoma Natural Resources Conference 2017 Agricultural, Commodities, Food/Food Products - 2 Athletic & Sports/Recreation South Lakes Soccer Club - 12th Annual Cosmos Cup Oklahoma Secondary School Activities Association (OSSAA) - Class B - 3A Fast Pitch Softball State Championships 2015 Oklahoma Secondary School Activities Association (OSSAA) - OSSAA 4A-6A Fast	International National Scope Regional	02/11/2016 - 02/15/2016 01/25/2017 - 01/27/2017 Meeting Dates 09/18/2015 - 09/20/2015	200 200 400 Attend 2,600	66 161 227 Peak Rooms	129 222 351 Room Nights	DJ DW Sales Manager JB
Agricultural, Commodities, Food/Food Products National Reining Horse Association - Winter Meeting American Fisheries Society - Southern Division - Oklahoma Chapter of the American Fisherier Society-Oklahoma Natural Resources Conference 2017 Agricultural, Commodities, Food/Food Products - 2 Athletic & Sports/Recreation South Lakes Soccer Club - 12th Annual Cosmos Cup Oklahoma Secondary School Activities Association (OSSAA) - Class B - 3A Fast Pitch Softball State Championships 2015 Oklahoma Secondary School Activities Association (OSSAA) - OSSAA 4A-6A Fast Pitch Softball State Championships 2015 Oklahoma City All Sports Association - Big	International National Scope Regional State	02/11/2016 - 02/15/2016 01/25/2017 - 01/27/2017 Meeting Dates 09/18/2015 - 09/20/2015 10/08/2015 - 10/10/2015	200 200 400 Attend 2,600 2,500	66 161 227 Peak Rooms 500 400	129 222 351 Room Nights 1,200 800	DJ DW Sales Manager JB JB
Agricultural, Commodities, Food/Food Products National Reining Horse Association - Winter Meeting American Fisheries Society - Southern Division - Oklahoma Chapter of the American Fisherier Society-OKlahoma Natural Resources Conference 2017 Agricultural, Commodities, Food/Food Products - 2 Athletic & Sports/Recreation South Lakes Soccer Club - 12th Annual Cosmos Cup Oklahoma Secondary School Activities Association (OSSAA) - Class B - 3A Fast Pitch Softball State Championships 2015 Oklahoma Secondary School Activities Association (OSSAA) - OSSAA 4A-6A Fast Pitch Softball State Championships 2015 Oklahoma City All Sports Association - Big 12/SEC Women's Basketball Challenge 2015 B & L Events and Global Bodybuilding	International National Scope Regional State State Regional	02/11/2016 - 02/15/2016 01/25/2017 - 01/27/2017 Meeting Dates 09/18/2015 - 09/20/2015 10/08/2015 - 10/10/2015 10/15/2015 - 10/17/2015	200 200 400 Attend 2,600 2,500	66 161 227 Peak Rooms 500 400	129 222 351 Room Nights 1,200 800	DJ DW Sales Manager JB JB
Agricultural, Commodities, Food/Food Products National Reining Horse Association - Winter Meeting American Fisheries Society - Southern Division - Oklahoma Chapter of the American Fisherier Society-Oklahoma Natural Resources Conference 2017 Agricultural, Commodities, Food/Food Products - 2 Athletic & Sports/Recreation South Lakes Soccer Club - 12th Annual Cosmos Cup Oklahoma Secondary School Activities Association (OSSAA) - Class B - 3A Fast Pitch Softball State Championships 2015 Oklahoma Secondary School Activities Association (OSSAA) - OSSAA 4A-6A Fast Pitch Softball State Championships 2015 Oklahoma City All Sports Association - Big 12/SEC Women's Basketball Challenge 2015 B & L Events and Global Bodybuilding Organization - Surg Nubret Classic - 2016 Oklahoma City Memorial Marathon -	International National Scope Regional State State Regional International	02/11/2016 - 02/15/2016 01/25/2017 - 01/27/2017 Meeting Dates 09/18/2015 - 09/20/2015 10/08/2015 - 10/10/2015 10/15/2015 - 10/17/2015 12/20/2015 - 12/20/2015	200 200 400 Attend 2,600 2,500 3,000 2,500	66 161 227 Peak Rooms 500 400 400	129 222 351 Room Nights 1,200 800 500 475	DJ DW Sales Manager JB JB SH
Products National Reining Horse Association - Winter Meeting American Fisheries Society - Southern Division - Oklahoma Chapter of the American Fisherier Society-OKlahoma Natural Resources Conference 2017 Agricultural, Commodities, Food/Food Products - 2	International National Scope Regional State State Regional International	02/11/2016 - 02/15/2016 01/25/2017 - 01/27/2017 Meeting Dates 09/18/2015 - 09/20/2015 10/08/2015 - 10/10/2015 10/15/2015 - 10/17/2015 12/20/2015 - 12/20/2015 02/26/2016 - 02/28/2016	200 200 400 Attend 2,600 2,500 3,000 2,500 450	66 161 227 Peak Rooms 500 400 450 50	129 222 351 Room Nights 1,200 800 500 475	DJ DW Sales Manager JB JB SH SH

B & L Events and Global Bodybuilding Organization - Oklahoma City Fit Expo - 2016	National	07/08/2016 - 07/09/2016	450	65	100	SH
National Federation of State High School Associations - Policy Debate Topic Selection Meeting	National	08/05/2016 - 08/07/2016	60	40	100	ЈВ
Athletic & Sports/Recreation - 10			35,227	11,113	20,658	
Corporate	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Best Western International, Inc 2016 District V Meeting	Regional	03/13/2016 - 03/17/2016	420	180	525	GT
Xyngular - 2016 XyngFling	National	04/13/2016 - 04/17/2016	1,000	300	980	GT
Corporate - 2			1,420	480	1,505	
Educational	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Oklahoma City University - National Association of Teachers Singing 2015	National	11/11/2015 - 11/15/2015	800	300	1,000	DW
Organization of American Kodaly Educators (OAKE) - National Conference (OAKE) 2018	National	03/09/2018 - 03/18/2018	1,800	400	1,513	DW
Educational - 2			2,600	700	2,513	
Fraternal	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Alpha Kappa Psi - Professional Business Leadership Institute	International	02/05/2016 - 02/07/2016	600	78	156	JD
Fraternal - 1			600	78	156	
Government, Public Administration	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
National Association of State Workforce Agencies - NASWA 80th Annual Conference	National	09/12/2016 - 09/16/2016	200	150	540	GT
Association of Official Seed	National	06/15/2017 - 06/22/2017	300	268	1,531	DW
Analysts/Society of Commercial Seed Technologists - AOSA SCST ISTA 2017						
Government, Public Administration - 2			500	418	2,071	
Heritage, Patriotic, Veterans	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Falcons Rockin OKC - Falcons Rockin OKC 2015	State	09/17/2015 - 09/20/2015	35	25	75	МО
Duty/Wimberly Reunion - Duty/Wimberly Reunion 2015	State	07/15/2016 - 07/17/2016	200	75	150	МО
Heritage, Patriotic, Veterans - 2			235	100	225	
Hobby & Vocational	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
DivaFiva - DivaFiva International 2015	Regional	09/25/2015 - 09/26/2015	200	70	70	MO
Hobby & Vocational - 1			200	70	70	
			200			
Real Estate	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Real Estate Site Selectors Guild - Site Selectors Guild Fall Forum	Scope National	Meeting Dates 10/24/2016 - 10/26/2016		Peak Rooms	Room Nights	Sales Manager JD
Site Selectors Guild - Site Selectors Guild	National		Attend			
Site Selectors Guild - Site Selectors Guild Fall Forum Real Estate - 1	National	10/24/2016 - 10/26/2016	150 150	150 150	330 330	JD
Site Selectors Guild - Site Selectors Guild Fall Forum	National		Attend 150	150	330 330	
Site Selectors Guild - Site Selectors Guild Fall Forum Real Estate - 1 Religious National Association of Church Personnel Administrators - NACPA 2016 Annual	Scope National	10/24/2016 - 10/26/2016 Meeting Dates	150 150 Attend	150 150 Peak Rooms	330 330 Room Nights	JD Sales Manager
Site Selectors Guild - Site Selectors Guild Fall Forum Real Estate - 1 Religious National Association of Church Personnel Administrators - NACPA 2016 Annual Convention	Scope National	10/24/2016 - 10/26/2016 Meeting Dates	150 150 Attend 150	150 150 Peak Rooms	330 330 Room Nights 300	JD Sales Manager
Site Selectors Guild - Site Selectors Guild Fall Forum Real Estate - 1 Religious National Association of Church Personnel Administrators - NACPA 2016 Annual Convention Religious - 1 State Assn The American Legion - 2016 Annual State	Scope National Scope	10/24/2016 - 10/26/2016 Meeting Dates 04/17/2016 - 04/19/2016 Meeting Dates	150 150 Attend 150 150 Attend Attend	150 150 Peak Rooms 90 90 Peak Rooms	330 330 Room Nights 300 300 Room Nights	JD Sales Manager DW Sales Manager
Site Selectors Guild - Site Selectors Guild Fall Forum Real Estate - 1 Religious National Association of Church Personnel Administrators - NACPA 2016 Annual Convention Religious - 1 State Assn	Scope National Scope State	10/24/2016 - 10/26/2016 Meeting Dates 04/17/2016 - 04/19/2016	150 150 Attend 150 150	150 150 Peak Rooms 90	330 330 Room Nights 300	JD Sales Manager DW

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Trade, Commercial Or Business	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
National Association of RV Parks & Campgrounds - Outdoor Hospitality Conference and Expo	National	11/04/2018 - 11/10/2018	500	350	1,345	JD
Trade, Commercial Or Business - 1			500	350	1,345	
	Scope	Count	Attend	Peak Rooms	Room Nights	
	Scope International	Count 4	Attend 17,917	Peak Rooms 8,694	Room Nights 13,385	
	•				•	
	International	4	17,917	8,694	13,385	
	International National	4 12	17,917 10,110	8,694 2,874	13,385 10,961	

Definite Bookings Adjustments

Athletic & Sports/Recreation	Scope	Meeting Date	es	Attend	Peak Rooms	Room Nights	Sales Manager
USA Gymnastics - Junior Men's Regional 3 Championship 2015	National	04/10/2015 -	04/12/2015	1,000	19	56	SH
HQ Hotel: Courtyard by Marriott Downtown							
Athletic & Sports/Recreation - 1				1,000	19	56	
	Scope	Count		Attend	Peak Rooms	Room Nights	
	National	1		1,000	19	56	
Total # of Definite Bookings Adjus	tments:	1	Totals:	1,000	19	56	

Sales Leads Adjustments

Government, Public Administration	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
University of Central Oklahoma - South Central Society for Eighteenth-Century Studies	Regional	02/24/2016 - 02/27/2016	0	60	60	DW
Government, Public Administration - 1			0	60	60	
State Assn	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager

State Assn	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Red Cross Constantine of Oklahoma - 2015 Annual Meeting	State	09/11/2015 - 09/12/2015	0	15	0	GT
State Assn	· 1		0	15	0	
	Scope	Count	Attend	Peak Rooms	Room Nights	
	Scope Regional	Count 1	Attend 0	Peak Rooms	Room Nights	
	•	Count 1 1			-	

Bid Books

Scope	Count		Attend	Peak Rooms	Room Nights	
Total # of Bid Books:	0	Totals:	0	0		0

Site Inspection - Sales

Athletic & Sports/Recreation	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
B & L Events and Global Bodybuilding Organization - Surg Nubret Classic - 2016	International	02/26/2016 - 02/28/2016	450	50	100	SH
B & L Events and Global Bodybuilding Organization - Oklahoma City Fit Expo - 2016	National	07/08/2016 - 07/09/2016	450	65	100	SH

Athletic & Sports/Recreation - 2 900 115 200

Educational	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Southwestern Psychological Association (SWPA) - Southwestern Psychological Association	National	04/04/2018 - 04/08/2018	500	325	840	DW
Educational - 1			500	325	840	

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Scope	Count	Attend	Peak Rooms	Room Nights
International	1	450	50	100
National	2	950	390	940
Total # of Site Inspection - Sales:	3	Totals: 1,400	440	1,040

Site Inspection - Services

Scope	Count		Attend	Peak Rooms	Room Nights
Total # of Site Inspection - Services:	0	Totals:	0	0	0

Lost Business

Agricultural, Commodities, Food/Food Products	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
National Association of Food Distribution Programs on Indian Reservations (NAFDIPR) - NAFDPIR 2017 Annual Meeting Mid West Region	National	06/11/2017 - 06/16/2017	215	190	1,000	DW
Reason(s): • Lower hotel rate in other city						
Weed Science Society of America - WSSA Annual Meeting 2020 Reason(s): • Committee politics	National	01/31/2020 - 02/07/2020	400	300	1,187	DW
Agricultural, Commodities, Food/Food Products - 2			615	490	2,187	

Athletic & Sports/Recreation	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
USA Gymnastics - 2016 USA Gymnastics Championships Acrobatic, Rythmic and Trampoline & Tumbling	National	06/26/2016 - 07/03/2016	2,500	900	5,470	SH
Reason(s): • Rotation schedule						
PGA of America - Annual Meeting 2017 Reason(s): • Prefers single property	National	11/03/2017 - 11/10/2017	440	439	1,931	SH

Athletic & Sports/Recreation - 2

Government, Public Administration	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
U. S. Department of Health and Human Services, Family and Youth Services Bureau - FVPSA Tribal Grantee Conference	National	07/13/2015 - 07/17/2015	100	100	330	GT
Reason(s): • Committee politics						
United Way of Amarillo & Canyon - 2015 Loaned Executive Training	Regional	07/22/2015 - 07/24/2015	150	70	140	GT

2,940

925

1,339

Reason(s):

No response from Meeting Planner

• No response from Meeting Planner						
Oklahoma Department of Human Services - 2015 Statewide Foster Parent Conference	State	08/23/2015 - 08/25/2015	375	175	295	GT
Reason(s): • Overall cost too high						
Association of Official Seed Analysts/Society of	National	06/15/2017 - 06/22/2017	300	268	1,531	DW

Association of Official Seed Analysts/Society of Commercial Seed Technologists - AOSA SCST ISTA 2017

2,296

613

7,401

Reason(s):

• Unable to get preferred dates

Government, Public Administration - 4

Religious	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Christ for All Nations - Reinhard Bonnke Gospel Crusade 2016	National	09/16/2015 - 09/20/2015	10,000	40	100	DW

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 Unable to get preferred dates 						
Religious	- 1		10,000	40	100	
State Assn	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Oklahoma Airport Operators Association - 20 Annual Conference Reason(s):	16 State	04/09/2016 - 04/13/2016	175	60	140	GT
Overall cost too high						
State Assn	- 1		175	60	140	
	Scope	Count	Attend	Peak Rooms	Room Nights	
	National	7	13,955	2,237	11,549	
	Regional	1	150	70	140	
Total # of La	State	2	550	235	435	
Total # of Lo	ost Business:	10 Totals:	14,655	2,542	12,124	
Conventions Serviced						
Athletic & Sports/Recreation	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Amateur Softball Association - Hall of	эсоре	riceting Dates	Attenu	reak Rooms	Room Rights	Sales Manager
Fame Tournament - Girls' Class A 10-Under Fast Pitch 2015	National	07/02/2015 - 07/04/2015	1,000	360	1,080	SH
Amateur Softball Association - Hall of Fame Tournament - Girls' Class A 12-Under Fast Pitch 2015	National	07/04/2015 - 07/06/2015	780	360	1,080	SH
Oklahoma Native American Sports Association - 2015 All Indian State Fastpitch Tournament	International	07/15/2015 - 07/19/2015	1,500	350	1,250	ЈВ
3v3 Live National Soccer Tour - 3v3 Live Heartland Regional Tournament 2015	Regional	07/23/2015 - 07/26/2015	450	100	215	ЈВ
Mid America Youth Basketball (MAYB) - 2015 Girls National Tournament	National	07/29/2015 - 08/03/2015 3,5		1,200	4,350	JB
Athletic & Sports/Recreation - 5			7,230	2,370	7,975	
Corporate	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Express Employment Professionals -				· can noonio	-	Sales Mallagei
Express New Franchise Training July	National	07/12/2015 - 07/25/2015	15	10	124	DW
	National		15 15			_
Express New Franchise Training July	National Scope			10	124 124	DW
Express New Franchise Training July Corporate - 1		07/12/2015 - 07/25/2015	15	10 10	124 124	DW Sales Manager
Express New Franchise Training July Corporate - 1 Cultural, Fine Arts, Libraries	Scope	07/12/2015 - 07/25/2015 Meeting Dates	15 Attend	10 10 Peak Rooms	124 124 Room Nights	DW Sales Manager
Express New Franchise Training July Corporate - 1 Cultural, Fine Arts, Libraries Talent on Parade - Nationals Competition	Scope	07/12/2015 - 07/25/2015 Meeting Dates	15 Attend 500	10 10 Peak Rooms 350	124 124 Room Nights 1,597 1,597	DW Sales Manager JD
Express New Franchise Training July Corporate - 1 Cultural, Fine Arts, Libraries Talent on Parade - Nationals Competition Cultural, Fine Arts, Libraries - 1	Scope National	07/12/2015 - 07/25/2015 Meeting Dates 07/13/2015 - 07/19/2015	15 Attend 500 500	10 10 Peak Rooms 350 350	124 124 Room Nights 1,597 1,597	DW Sales Manager JD Sales Manager
Express New Franchise Training July Corporate - 1 Cultural, Fine Arts, Libraries Talent on Parade - Nationals Competition Cultural, Fine Arts, Libraries - 1 Government, Public Administration Governor's Economic Development Marketing Team - Governor's Economic	Scope National Scope	07/12/2015 - 07/25/2015 Meeting Dates 07/13/2015 - 07/19/2015 Meeting Dates	15 Attend 500 500 Attend	10 10 Peak Rooms 350 350 Peak Rooms	124 124 Room Nights 1,597 1,597 Room Nights	DW Sales Manager JD Sales Manager
Cultural, Fine Arts, Libraries Talent on Parade - Nationals Competition Cultural, Fine Arts, Libraries - 1 Government, Public Administration Governor's Economic Development Marketing Team - Governor's Economic Development Marketing Team 2015	Scope National Scope State	07/12/2015 - 07/25/2015 Meeting Dates 07/13/2015 - 07/19/2015 Meeting Dates 07/14/2015 - 07/15/2015	15 Attend 500 500 Attend 40	10 10 Peak Rooms 350 350 Peak Rooms	124 124 Room Nights 1,597 1,597 Room Nights	DW Sales Manager JD Sales Manager GT
Express New Franchise Training July Corporate - 1 Cultural, Fine Arts, Libraries Talent on Parade - Nationals Competition Cultural, Fine Arts, Libraries - 1 Government, Public Administration Governor's Economic Development Marketing Team - Governor's Economic Development Marketing Team 2015 Focus OKC - Focus 2015- The Awakening Administrative Office of the Courts - 2015	Scope National Scope State Regional	07/12/2015 - 07/25/2015 Meeting Dates 07/13/2015 - 07/19/2015 Meeting Dates 07/14/2015 - 07/15/2015 07/17/2015 - 07/18/2015	15 Attend 500 500 Attend 40 500	10 10 Peak Rooms 350 350 Peak Rooms 25	124 124 Room Nights 1,597 1,597 Room Nights 25	Sales Manager JD Sales Manager GT GT
Corporate - 1 Cultural, Fine Arts, Libraries Talent on Parade - Nationals Competition Cultural, Fine Arts, Libraries - 1 Government, Public Administration Governor's Economic Development Marketing Team - Governor's Economic Development Marketing Team 2015 Focus OKC - Focus 2015 - The Awakening Administrative Office of the Courts - 2015 Oklahoma Judicial Conference Oklahoma Department of Corrections -	Scope National Scope State Regional State	07/12/2015 - 07/25/2015 Meeting Dates 07/13/2015 - 07/19/2015 Meeting Dates 07/14/2015 - 07/15/2015 07/17/2015 - 07/18/2015 07/21/2015 - 07/24/2015	15 Attend 500 500 Attend 40 500 300	10 10 Peak Rooms 350 350 Peak Rooms 25 0	124 124 Room Nights 1,597 1,597 Room Nights 25 0 293	Sales Manager JD Sales Manager GT GT
Cultural, Fine Arts, Libraries Talent on Parade - Nationals Competition Cultural, Fine Arts, Libraries - 1 Government, Public Administration Governor's Economic Development Marketing Team - Governor's Economic Development Marketing Team 2015 Focus OKC - Focus 2015- The Awakening Administrative Office of the Courts - 2015 Oklahoma Judicial Conference Oklahoma Department of Corrections - Victims Services Training	Scope National Scope State Regional State	07/12/2015 - 07/25/2015 Meeting Dates 07/13/2015 - 07/19/2015 Meeting Dates 07/14/2015 - 07/15/2015 07/17/2015 - 07/18/2015 07/21/2015 - 07/24/2015	15 Attend 500 500 Attend 40 500 300 110	10 10 Peak Rooms 350 350 Peak Rooms 25 0 135	124 124 Room Nights 1,597 1,597 Room Nights 25 0 293 75 393	Sales Manager JD Sales Manager GT GT GT
Cultural, Fine Arts, Libraries Talent on Parade - Nationals Competition Cultural, Fine Arts, Libraries - 1 Government, Public Administration Governor's Economic Development Marketing Team - Governor's Economic Development Marketing Team 2015 Focus OKC - Focus 2015- The Awakening Administrative Office of the Courts - 2015 Oklahoma Judicial Conference Oklahoma Department of Corrections - Victims Services Training Government, Public Administration - 4	Scope National Scope State Regional State State	07/12/2015 - 07/25/2015 Meeting Dates 07/13/2015 - 07/19/2015 Meeting Dates 07/14/2015 - 07/15/2015 07/17/2015 - 07/18/2015 07/21/2015 - 07/24/2015 07/28/2015 - 07/29/2015	15 Attend 500 500 Attend 40 500 300 110	10 10 Peak Rooms 350 350 Peak Rooms 25 0 135 75 235	124 124 Room Nights 1,597 1,597 Room Nights 25 0 293 75 393	Sales Manager JD Sales Manager GT

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Heritage, Patriotic, Veterans	Scope	Meeting D	ates	Attend	Peak Rooms	Room Nights	Sales Manager
Hutton Family Reunion - 2015 Biennial Reunion	National	07/30/2015	5 - 08/02/2015	140	20	60	GT
Heritage, Patriotic, Veterans - 1				140	20	60	
Hobby & Vocational	Scope	Meeting D	ates	Attend	Peak Rooms	Room Nights	Sales Manager
Johnson Family Reunion - The Johnson Family Reunion	National	07/23/2015	5 - 07/26/2015	60	0	0	DW
Hobby & Vocational - 1				60	0	0	
Marquee Events	Scope	Meeting D	ates	Attend	Peak Rooms	Room Nights	Sales Manager
Greater Oklahoma Hunter Jumper Association - GO Hunter Jumper Horse Show	National	07/15/2015	5 - 07/26/2015	3,000	667	7,333	AA
American Quarter Horse Youth Association - AQHA Youth World Championship Show	National	07/29/2015	5 - 08/10/2015	9,200	577	6,923	AA
Marquee Events - 2				12,200	1,244	14,256	
Religious	Scope	Meeting D	ates	Attend	Peak Rooms	Room Nights	Sales Manager
Women of Faith - Loved Tour	National	_	5 - 07/26/2015	10,000	571	936	DW
Religious - 1		, ,	, ,	10,000	571	936	
Scientific, Engineering, Technical, Computers	Scope	Meeting D	ates	Attend	Peak Rooms	Room Nights	Sales Manager
Univ of Southern CA Viterbi School of Engineering - DEN@Viterbi Information Session	Regional	07/22/2015	5 - 07/22/2015	15	0	0	MB
Scientific, Engineering, Technical, Computers - 1				15	0	0	
State Assn	Scope	Meeting D	ates	Attend	Peak Rooms	Room Nights	Sales Manager
Independent Insurance Agents of Oklahoma - 2015 CIC Class	State	07/22/2015	5 - 07/24/2015	125	25	65	GT
Oklahoma Indian Gaming Association - 2015 Annual Conference	State	07/27/2015	5 - 07/29/2015	2,300	418	1,036	GT
State Assn - 2				2,425	443	1,101	
	Scope	Count		Attend	Peak Rooms	Room Nights	
	International	1		1,500	350	1,250	
	National	11		28,245	4,127	23,543	
	Regional	3		965	100	215	
	State	5		2,875	678	1,494	

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Convention Sales Department Complete Detail Report - EXTERNAL From 07/01/2015 to 07/31/2015

Definite Bookings

Government, Public Administration	Scope	Meeting Da	ites	Attend	Peak Rooms	Room Nights
Oklahoma Department of Corrections - Victims Services Training	State	07/28/2015	- 07/29/2015	110	75	75
HQ Hotel: Crowne Plaza Oklahoma City						
Government, Public Administration - 1				110	75	75
Trade, Commercial Or Business	Scope	Meeting Da	ites	Attend	Peak Rooms	Room Nights
Oklahoma Liquified Petroleum Gas Association - LP Gas Association Annual Conference	Regional	08/03/2015	- 08/05/2015	100	60	120
HQ Hotel: Skirvin Hilton Oklahoma City						
Trade, Commercial Or Business - 1				100	60	120
	Scope	Count		Attend	Peak Rooms	Room Nights
	Regional	1		100	60	120
	State	1		110	75	75
Total # of Definite E		1 2	Totals:	110 210	75 135	75 195

Conventions Serviced

Government, Public Administration	Scope	Meeting Da	ites	Attend	Peak Rooms	Room Nights
Focus OKC - Focus 2015- The Awakening	Regional	07/17/2015	- 07/18/2015	500	0	0
Oklahoma Department of Corrections - Victims Services Training	State	07/28/2015	- 07/29/2015	110	75	75
Government, Public Administration - 2				610	75	75
Hobby & Vocational	Scope	Meeting Da	ites	Attend	Peak Rooms	Room Nights
Johnson Family Reunion - The Johnson Family Reunion	National	07/23/2015	- 07/26/2015	60	0	0
Hobby & Vocational - 1				60	0	0
	Scope	Count		Attend	Peak Rooms	Room Nights
	National	1		60	0	0
	Regional	1		500	0	0
	State	1		110	75	75
Total # of Conventions S	Serviced:	3	Totals:	670	75	75

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Tourism Tours Booked Complete Detail Report From 07/01/2015 to 07/31/2015

Origin	Arrival Date	Trip Type	Days	Passengers	Rooms	Room Nights
Houston, TX	07/15/14	Over Night	3	33	12	24
Ft. Meyers, FL	06/22/15	Over Night	2	43	22	22
Owens Cross Roads, AL	07/01/15	Day Tour	1	14	0	0
Oostburg, WI	07/04/15	Day Tour	1	36	0	0
Stillwater, OK	07/05/15	Day Tour	1	46	0	0
Tulsa, OK	07/07/15	Day Tour	1	34	0	0
Lancaster, PA	07/07/15	Over Night	2	40	20	20
Seminole, OK	07/08/15	Day Tour	1	21	0	0
Newton, NC	07/09/15	Over Night	2	40	20	20
Bossler, LA	07/09/15	Day Tour	1	24	0	0
San Angelo, TX	07/09/15	Day Tour	1	41	0	0
Midland, TX	07/09/15	Day Tour	1	15	0	0
Roanoke, VA	07/10/15	Over Night	2	44	22	22
Midland, TX	07/10/15	Day Tour	1	26	0	0
Gadsden, AL	07/10/15	Day Tour	1	43	0	0
Anderson, SC	07/10/15	Over Night	2	40	20	20
Tulsa, OK	07/10/15	Day Tour	1	82	0	0
New York, NY	07/12/15	Over Night	2	35	18	18
Tulsa, OK	07/14/15	Day Tour	1	36	0	0
Dublin, VA	07/14/15	Over Night	1	45	23	23
Edmond, OK	07/17/15	Day Tour	1	88	0	0
Lawton, OK	07/18/15	Day Tour	1	28	0	0
Columbus, NE	07/18/15	Day Tour	1	21	0	0
Ft. Meyers, FL	07/21/15	Over Night	2	45	23	23
Anaheim, CA	07/22/15	Over Night	3	95	30	60
Tulsa, OK	07/22/15	Day Tour	1	15	0	0
Edmond, OK	07/23/15	Day Tour	1	30	0	0
Mustang, OK	07/24/15	Day Tour	1	17	0	0
Rockwall, TX	07/24/15	Day Tour	1	15	0	0
Katy, TX	07/24/15	Day Tour	1	25	0	0
Ft. Meyers, FL	07/24/15	Over Night	2	45	22	22
Sewickley, PA	07/24/15	Over Night	2	40	20	20
Sewickley, PA	07/24/15	Over Night	2	30	15	15
New York, NY	07/24/15	Over Night	2	49	12	24
Terre Haute, IN	07/26/15	Over Night	4	18	10	30
Los Angeles, CA	07/27/15	Over Night	2	43	124	24
Phoenix, AZ	07/27/15	Over Night	2	8	8	8
Ada, OK	07/28/15	Day Tour	1	36	0	0
Stillwater, OK	07/28/15	Day Tour	1	50	0	0
Anadarko, OK	07/29/15	Day Tour	1	74	0	0
Sheppard AFB, TX	07/29/15	Day Tour	1	24	0	0
Ada, OK	07/30/15	Day Tour	1	37	0	0
Wichita, KS	07/30/15	Day Tour	1	49	0	0
Mound City, MO	07/31/15	Day Tour	1	17	0	0
Tours Booked	d Total: 44			1,637	421	395

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Tourism Department Detail Report July 1-31, 2015

Tour Operator Shows			
	Attendance	Attended	
	Total Number of Tour Operator Shows		
Group Leader Shows			
	Attendance	Attended	
	Total Number of Group Leader Shows to Da	te	
_			
Consumer Shows			
	Attendance	Attended	
	7.10		
	Total Number of Consumer Shows to Dat	ie –	
Education Duoruma			
Education Programs	Attendance	Attended	
DMAI	S. Price	Attended	
DIVIAI	S. Price		
	Total Number of Education Programs to Da	to.	1
	Total Number of Education Flograms to Da	i.e	
Sporting Events			
Sporting Events	Attendance	Attended	
	Attendance	Attended	
Total Nu	mber of Sporting Events to Date		
Site Inspections/FAM Tours			
	Attendance	Attended	
Tot	Il Number of Site Inspections/FAM Tours to Da	te	
	•		
Convention Support			
	Attendance	Attended	
Total	lumber of Convention Support Functions Atter	ded to Date	
Attractions Meeting			
	Attendance	Attended	
Total Num	er of Attractions Meetings to Date		
Special Projects			
0045 B 1 10045 5 11		201 11 21	1.00.45
	ion Award for collaboration on CTA Progra	m with the Norman and Ed	mond CVB
CTA Training July 15 - Colcord Hotel - Trained 17			

2 Tour Group Serviced

2015 MAJOR EVENTS CALENDAR STATE FAIR PARK

January 16 - 18	International Finals Rodeo
February 12 - 15	Prairie Classic Quarter Horse Show
March 15 - 20	Oklahoma Youth Expo
March 26 - 29	OQHA Spring Show
April 9 - 12	Oklahoma Centennial Horse Show
April 15 - 18	AQHA Cattle Novice Championships
April 16 - 18	Southern Plains Farm Show
April 23 - 26	Better Barrel Races World Finals
May 28 – Jun 7	OQHA Red Bud Spectacular
June 9 - 16	Non Pro Cutting Horse Show
June 20 - 27	National Reining Horse Derby
July 15 - 26	GO Hunter Jumper Horse Show
July 31 – Aug 8	AQHA Youth World Championship Show
August 14 - 16	Summer Shootout Barrel Racing
September 17 - 27	Oklahoma State Fair
October 10 - 17	Grand National Morgan Horse Show
October 24 - Nov 1	U.S. Team Roping Championships
November 6 - 21	AQHA World Championship Quarter Horse Show
November 26 – Dec 5	National Reining Horse Futurity
December 8 - 12	World Barrel Racing Futurity
December 28 - Jan 3	Oklahoma Paint Horse Holiday Classic